

About the Client

Founded in 2015, the client is a technology company dedicated to simplifying and enhancing restaurant operations through innovative solutions

Seamlessly connects third-party online ordering platforms with restaurant point-of-sale systems, automating order transfers to reduce manual entry and errors

Helps all types and sizes of restaurants operate their off-premise business, streamline operations, and enhance profitability through technology

Business Needs

- Resolve restaurant's order integration challenges with dedicated support
- Provide Salesforce support
- Reduce manual intervention and accelerate resolution through process automation

Solutions



- Provided tier 1 and tier 2 support 24x7, resolving order integration issues and offering technical assistance for client applications
- Enabled automated alerts in Salesforce to instantly alert managers, ensuring quick resolution
- Supported legacy clients and restaurants 9x5 with daily manual menu updates, changes, and publishing requests
- Processed customer requests to update items in various POS systems and publishing to applications, including Uber, DoorDash, and Grubhub
- Integrated Avochato Chatbot to streamline Salesforce interactions
- Improved performance through data sharing and weekly report analysis

Streamlined queue management to allocate tasks and

- clear queues by EoD Minimized manual tax entries by introducing a unified tax
- Automated processes to:

rate field for menu items

- Map Salesforce data on a managed package of Maxio and Catalyst
- Transfer emails on Stripe Implement omnichannel to route cases

Created roll-ups on logo object

Technology Stack











allocation





Business Impact

Achieved a faster issue resolution time

significantly

Optimized workflows, by automating work for data entry, refunds, and agent task

Minimized human intervention to ensure error-free updates in tax rate addition

Reinforced customer satisfaction

Cybage Retail Services



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Transformation



Commerce Enablement



Solutions



Product Engineering

Retail

Harnessing effective tech support and automation

to enhance customer satisfaction